



## FINANCIAL TEAR SHEET

### CORPORATE PROFILE

At Universal Forest Products, shareholder value is paramount. If our shareholders are pleased, it means we've attained or exceeded our goals, we've met or topped projections, and we've reached or exceeded expectations.

The people of Universal are highly focused on shareholder value. Why? Because we're honored by and grateful for those who recognize Universal as a solid investment and long-term performer.

That's why we work hard to create value in every step of every process. We look for opportunities to enhance our processes, products, and opportunities. We make sure that our customers consider us a valuable partner.

Mostly, we do everything we can to exceed expectations at every turn.

#### Contact Information

**Lynn Afendoulis**  
Universal Forest Products  
2801 East Beltline  
Grand Rapids, MI 49525  
616-364-6161

#### Stock Transfer Agent

**American Stock Transfer and Trust Company**  
40 Wall Street  
New York, NY 10005  
212-936-5100

### PRIMARY IR CONTACT

Michael R. Cole  
Chief Financial Officer  
Universal Forest Products, Inc.  
**Phone:** 616-364-6161

### STOCK PERFORMANCE

UFPI (Common Stock)	
Exchange	NASDAQ (US Dollar)
Price	<b>\$93.96</b>
Change (%)	<b>▲ 1.78 (1.93%)</b>
Volume	39,715
52 Week Low	\$77.80
Market Cap	\$1,918,829,979
Rolling EPS	5.04
PE Ratio	18.6429
Shares Outstanding	20,421,775
Data as of 09/22/17 12:21 p.m. ET	



## RECENT HEADLINES & EVENTS

07/18/17 - 4:16 p.m.

[UFPI posts record second quarter results](#)

05/16/17 - 5:03 p.m.

[Outdoor Essentials® launches new website to help homeowners transform their outdoors](#)

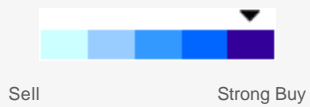
04/20/17 - 8:02 a.m.

[UFPI Board Approves Semiannual Dividend of \\$0.45 per Share](#)

Date	Title
10/18/17 8:30 a.m. ET	<a href="#">Q3 2017 Universal Forest Products, Inc. Earnings Conference Call</a>

## ANALYST ESTIMATES / RATINGS

Mean Recommendation: 1.0



EPS Trend		Current	30 Days Ago	90 Days Ago
QTR	Sep 17	1.62	1.62	1.75
QTR	Dec 17	1.31	1.31	1.24
QTR	Mar 18	1.28	1.28	
QTR	Jun 18	2.17	2.17	
FY	Dec 17	5.60	5.60	5.87
FY	Dec 18	6.33	6.33	6.50

## SEC FILINGS

Filing Date	Form
09/15/17	<a href="#">4</a>
09/14/17	<a href="#">4</a>
09/05/17	<a href="#">4</a>
09/05/17	<a href="#">4</a>

## CORPORATE GOVERNANCE

<a href="#">William G. Currie</a>	Chairman of the Board Universal Forest Products, Inc.
<a href="#">John M. Engler</a>	Director
<a href="#">Gary F. Goode</a>	Director
<a href="#">Bruce A. Merino</a>	Director
<a href="#">Matthew J. Missad</a>	Chief Executive Officer
<a href="#">Thomas W. Rhodes</a>	Director
<a href="#">Mary E. Tuuk</a>	Director
<a href="#">Brian C. Walker</a>	Director
<a href="#">Michael G. Wooldridge</a>	Director

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