## NON-GAAP DISCLOSURE CALCULATIONS

I) CALCULATION OF EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION

Net Earnings Attributable to Controlling Interest
interest Expense
Taxes
Expense associated with Share-Based Compensation Arrangements
Net Earnings Attributable to Noncontrolling Interest
Net Loss (Gain) on Sale or Impairment of Property, Plant \& Equipment
Loss Reserve on Notes Receivable
Canadian Anti-Dumping Duty Assessment
Expense associated with Early Retirement Arrangement
Gain on Insurance Settlement
Gain on sale of interest in subsidiary

Depreciation Expense
Amortization of Intangibles

|  | 190,013 |  | 39,494 |  | 34,461 |  | 184,980 |  | 167,582 |  | 138,263 |  | 100,198 |  | 78,879 |  | 44,053 |  | 19,394 |  | 34,531 |  | 44,127 |  | 25,624 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 49,856 |  | 12,712 |  | 11,392 |  | 48,536 |  | 40,823 |  | 37,709 |  | 33,913 |  | 31,091 |  | 30,461 |  | 30,804 |  | 30,429 |  | 32,917 |  | 37,570 |
|  | 4,969 |  | 1,228 |  | 1,119 |  | 4,860 |  | 2,795 |  | 3,532 |  | 2,410 |  | 2,473 |  | 2,918 |  | 5,183 |  | 6,919 |  | 8,308 |  | 9,797 |
| EBITDA | 244,838 | \$ | 53,434 | \$ | 46,972 | \$ | 238,376 | \$ | 211,200 | \$ | 179,504 | \$ | 136,521 | \$ | 112,443 | \$ | 77,432 | \$ | 55,381 | \$ | 71,879 | \$ | 85,352 | \$ | 72,991 |

## I) RETURN ON BEGINNING CAPITAL CALCULATION

## CAPITAL CALCULATION

Beginning Interest Bearing Deb
Beginning Equit
less: Beginning Cash
Prorated Capital Employed for Acquisitio

## TOTAL CAPITAL

RETURN CALCULATION
Net Earnings Attributable to Controlling Interest
add back: Expense Associated with Share-Based Compensation Arrangement:
ad ack. Net Eanings Atur 1 ible Noncontroling intere
add back: Net (Gain) Loss on Property, Plant \& Equipment
less: Proforma tax for Loss Reserve on Notes Receivable
add back: Canadian Anti-Dumping Duty Assessment
less: Proforma tax for Canadian Anti-Dumping Duty Assessment
add back: Expense associated with Early Retirement Arrangements
less: Proforma tax for Expense associated with Early Retirement Arrangements
add back: Gain on Insurance Settlement
less: Proforma tax for Gain on Insurance Settlemen
dd back: After Tax Effect of Interest Expense
NET OPERATING PROFIT AFTER TAX
RETURN ON BEGINNING CAPITAL

| 2017 | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 111,693 | \$ | 85,895 | \$ | 98,645 | \$ | 84,700 | \$ | 95,790 | \$ | 52,470 | \$ | 55,291 | \$ | 53,854 | \$ | 101,174 | \$ | 206,071 |
| 860,466 |  | 766,409 |  | 699,560 |  | 649,734 |  | 607,525 |  | 582,599 |  | 581,176 |  | 568,946 |  | 548,226 |  | 547,044 |
| $(34,091)$ |  | $(87,756)$ |  | (405) |  | (720) |  | $(14,478)$ |  | $(11,305)$ |  | $(43,363)$ |  | $(67,410)$ |  | - |  | $(22,345)$ |
| 48,447 |  | 38,303 |  |  |  | 229 |  |  |  |  |  |  |  | 4,950 |  | - |  | 16,999 |
| 986,515 |  | 802,851 |  | 797,800 |  | 733,943 |  | 688,837 |  | 623,764 |  | 593,104 |  | 560,340 |  | 649,400 |  | 747,769 |
| 2017 |  | 2016 |  | 2015 |  | 2014 |  | 2013 |  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |
| 119,512 |  | 101,179 |  | 80,595 |  | 57,551 |  | 43,082 |  | 23,934 |  | 4,549 |  | 17,411 |  | 24,272 |  | 4,343 |
| 3,618 |  | 2,336 |  | 1,956 |  | 2,018 |  | 1,932 |  | 1,367 |  | 1,528 |  | 2,632 |  | 1,706 |  | 1,240 |
| $(1,067)$ |  | (801) |  | (684) |  | (720) |  | (672) |  | (507) |  | (542) |  | $(1,024)$ |  | (635) |  | (306) |
| 4,528 |  | 4,318 |  | 4,537 |  | 4,013 |  | 2,722 |  | 2,076 |  | 1,364 |  | 2,500 |  | 459 |  | 1,071 |
| (863) |  | - |  | 172 |  | $(3,400)$ |  | 297 |  | $(6,890)$ |  | 2,490 |  | 1,239 |  | (773) |  | 5,794 |
| 255 |  | - |  | (60) |  | 1,214 |  | (103) |  | 2,556 |  | (884) |  | (482) |  | 288 |  | $(1,431)$ |
| - |  | - |  | - |  | - |  | 15 |  | 2,131 |  | - |  | - |  | - |  |  |
| - |  | - |  | - |  | - |  | (5) |  | (791) |  | - |  | - |  | - |  |  |
| - |  | - |  | - |  | 1,600 |  | 1,526 |  | 2,328 |  | - |  | - |  | - |  |  |
| - |  | - |  | - |  | (571) |  | (531) |  | (864) |  | - |  | - |  | - |  | - |
| - |  | - |  | - |  | - |  | - |  | - |  | 2,857 |  | - |  | - |  |  |
| - |  | - |  | - |  | - |  | - |  | - |  | $(1,014)$ |  | - |  | - |  | - |
| - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | (598) |
| - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 148 |
| 4,384 |  | 3,007 |  | 3,338 |  | 2,744 |  | 3,163 |  | 2,549 |  | 2,407 |  | 2,168 |  | 2,896 |  | 9,102 |
| 130,366 |  | 110,039 |  | 89,854 |  | 64,448 |  | 51,425 |  | 27,890 |  | 12,754 |  | 24,444 |  | 28,213 |  | 19,362 |
| 13.21\% |  | 13.71\% |  | 11.26\% |  | 8.78\% |  | 7.47\% |  | 4.47\% |  | 2.15\% |  | 4.36\% |  | 4.34\% |  | 2.59\% |

Statutory Federal Rate
State and Local Taxes (Net of Federal Benefits)
Manufacturing Deduction
ax Credits, incluaing foreign tax credit
Change in uncertain tax positions reserve
Other Net
Adjusted Effective Tax Rate
Change in Valuation Allowance
Effective Tax Rat Effective Tax Rat

| 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 35.0\% | 35.0\% | 35.0\% | 35.0\% | 35.0\% | 35.0\% | 34.0\% | 35.0\% | 35.0\% | 35.0\% |
| 3.0\% | 3.1\% | 3.6\% | 4.1\% | 4.2\% | 5.2\% | 8.2\% | 2.4\% | 1.9\% | -1.3\% |
| -2.5\% | -2.4\% | -2.4\% | -2.0\% | -2.0\% | -1.6\% | -1.9\% | -1.6\% | -0.8\% | -4.0\% |
| -2.0\% | -1.4\% | -1.6\% | -1.9\% | -2.5\% | -1.2\% | -15.4\% | -1.7\% | -1.8\% | -14.0\% |
| 0.4\% | 0.4\% | 0.3\% | -0.2\% | 0.6\% | -1.0\% | 0.4\% | 0.2\% |  |  |
| -0.1\% | 0.1\% | 0.7\% | 0.6\% | 0.6\% | 1.1\% | 4.9\% | 2.2\% | 2.3\% | 5.7\% |
| -4.1\% | -0.3\% | -0.3\% | 0.3\% | -0.8\% | -0.4\% | 5.3\% | 2.4\% | 0.6\% | 3.3\% |
| 29.7\% | 34.5\% | 35.3\% | 35.9\% | 35.1\% | 37.1\% | 35.5\% | 38.9\% | 37.2\% | 24.7\% |
|  |  |  |  |  |  |  | -10.5\% | -1.4\% | 1.1\% |
| -0.2\% | -0.2\% | -0.3\% | -0.2\% | -0.3\% | -0.5\% | -3.0\% | -1.8\% | 0.1\% | -2.2\% |
| 29.5\% | 34.3\% | 35.0\% | 35.7\% | 34.8\% | 36.6\% | 32.5\% | 26.6\% | 35.9\% | 23.6\% |

