

NON-GAAP DISCLOSURE CALCULATIONS

I) CALCULATION OF EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION

	Q3 2018 TTM	Q3 2018 YTD	Q3 2017 YTD	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Net Earnings Attributable to Controlling Interest	\$ 149,211	\$ 118,096	\$ 88,397	\$ 119,512	\$ 101,179	\$ 80,595	\$ 57,551	\$ 43,082	\$ 23,934	\$ 4,549	\$ 17,411	\$ 24,272	\$ 4,343
Interest Expense	7,364	5,971	4,825	6,218	4,575	5,133	4,267	4,851	4,053	3,732	3,549	4,611	12,088
Taxes	43,295	36,183	44,855	51,967	55,174	45,870	34,149	24,454	15,054	2,874	7,200	13,852	1,686
Expense associated with Share-Based Compensation Arrangements	4,259	2,762	2,121	3,618	2,336	1,956	2,018	1,932	1,367	1,528	2,632	1,706	1,240
Net Earnings Attributable to Noncontrolling Interest	4,732	2,684	2,480	4,528	4,318	4,537	4,013	2,722	2,076	1,364	2,500	459	1,071
Net Loss (Gain) on Sale or Impairment of Property, Plant & Equipment	(7,505)	(7,079)	(437)	(863)	-	172	(3,400)	297	(6,890)	2,490	1,239	(773)	5,794
Loss Reserve on Notes Receivable	-	-	-	-	-	-	-	15	2,131	-	-	-	-
Canadian Anti-Dumping Duty Assessment	-	-	-	-	-	-	1,600	1,526	2,328	-	-	-	-
Expense associated with Early Retirement Arrangements	-	-	-	-	-	-	-	-	-	2,857	-	-	-
Gain on Insurance Settlement	-	-	-	-	-	-	-	-	-	-	-	-	(598)
Gain on sale of interest in subsidiary	-	-	-	-	-	-	-	-	-	-	-	-	-
	201,356	158,617	142,241	184,980	167,582	138,263	100,198	78,879	44,053	19,394	34,531	44,127	25,624
Depreciation Expense	53,016	40,490	36,010	48,536	40,823	37,709	33,913	31,091	30,461	30,804	30,429	32,917	37,570
Amortization of Intangibles	5,585	4,274	3,549	4,860	2,795	3,532	2,410	2,473	2,918	5,183	6,919	8,308	9,797
EBITDA	\$ 259,957	\$ 203,381	\$ 181,800	\$ 238,376	\$ 211,200	\$ 179,504	\$ 136,521	\$ 112,443	\$ 77,432	\$ 55,381	\$ 71,879	\$ 85,352	\$ 72,991

II) RETURN ON BEGINNING CAPITAL CALCULATION

CAPITAL CALCULATION

	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Beginning Interest Bearing Debt	\$ 111,693	\$ 85,895	\$ 98,645	\$ 84,700	\$ 95,790	\$ 52,470	\$ 55,291	\$ 53,854	\$ 101,174	\$ 206,071
Beginning Equity	860,466	766,409	699,560	649,734	607,525	582,599	581,176	568,946	548,226	547,044
less: Beginning Cash	(34,091)	(87,756)	(405)	(720)	(14,478)	(11,305)	(43,363)	(67,410)	-	(22,345)
Prorated Capital Employed for Acquisitions	48,447	38,303	-	229	-	-	-	4,950	-	16,999
TOTAL CAPITAL	986,515	802,851	797,800	733,943	688,837	623,764	593,104	560,340	649,400	747,769

RETURN CALCULATION

	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Net Earnings Attributable to Controlling Interest	119,512	101,179	80,595	57,551	43,082	23,934	4,549	17,411	24,272	4,343
<i>add back</i> : Expense Associated with Share-Based Compensation Arrangement	3,618	2,336	1,956	2,018	1,932	1,367	1,528	2,632	1,706	1,240
<i>less</i> : Proforma tax for Expense Associated with Share-Based Compensation Arrangements and Stock Grant Plans	(1,067)	(801)	(684)	(720)	(672)	(507)	(542)	(1,024)	(635)	(306)
<i>add back</i> : Net Earnings Attributable to Noncontrolling Interest	4,528	4,318	4,537	4,013	2,722	2,076	1,364	2,500	459	1,071
<i>add back</i> : Net (Gain) Loss on Property, Plant & Equipment	(863)	-	172	(3,400)	297	(6,890)	2,490	1,239	(773)	5,794
<i>less</i> : Proforma tax for Net Loss on Property, Plant & Equipment	255	-	(60)	1,214	(103)	2,556	(884)	(482)	288	(1,431)
<i>add back</i> : Loss Reserve on Notes Receivable	-	-	-	-	15	2,131	-	-	-	-
<i>less</i> : Proforma tax for Loss Reserve on Notes Receivable	-	-	-	-	(5)	(791)	-	-	-	-
<i>add back</i> : Canadian Anti-Dumping Duty Assessment	-	-	-	1,600	1,526	2,328	-	-	-	-
<i>less</i> : Proforma tax for Canadian Anti-Dumping Duty Assessment	-	-	-	(571)	(531)	(864)	-	-	-	-
<i>add back</i> : Expense associated with Early Retirement Arrangements	-	-	-	-	-	-	2,857	-	-	-
<i>less</i> : Proforma tax for Expense associated with Early Retirement Arrangements	-	-	-	-	-	-	(1,014)	-	-	-
<i>add back</i> : Gain on Insurance Settlement	-	-	-	-	-	-	-	-	-	(598)
<i>less</i> : Proforma tax for Gain on Insurance Settlement	-	-	-	-	-	-	-	-	-	148
<i>add back</i> : After Tax Effect of Interest Expense	4,384	3,007	3,338	2,744	3,163	2,549	2,407	2,168	2,896	9,102
NET OPERATING PROFIT AFTER TAX	130,366	110,039	89,854	64,448	51,425	27,890	12,754	24,444	28,213	19,362

RETURN ON BEGINNING CAPITAL

13.21%	13.71%	11.26%	8.78%	7.47%	4.47%	2.15%	4.36%	4.34%	2.59%
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EFFECTIVE TAX RATE

	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Statutory Federal Rate	35.0%	35.0%	35.0%	35.0%	35.0%	35.0%	34.0%	35.0%	35.0%	35.0%
State and Local Taxes (Net of Federal Benefits)	3.0%	3.1%	3.6%	4.1%	4.2%	5.2%	8.2%	2.4%	1.9%	-1.3%
Manufacturing Deduction	-2.5%	-2.4%	-2.4%	-2.0%	-2.0%	-1.6%	-1.9%	-1.6%	-0.8%	-4.0%
Tax Credits, including foreign tax credit	-2.0%	-1.4%	-1.6%	-1.9%	-2.5%	-1.2%	-15.4%	-1.7%	-1.8%	-14.0%
Change in uncertain tax positions reserve	0.4%	0.4%	0.3%	-0.2%	0.6%	-1.0%	0.4%	0.2%		
Other permanent differences	-0.1%	0.1%	0.7%	0.6%	0.6%	1.1%	4.9%	2.2%	2.3%	5.7%
Other, Net	-4.1%	-0.3%	-0.3%	0.3%	-0.8%	-0.4%	5.3%	2.4%	0.6%	3.3%
Adjusted Effective Tax Rate	29.7%	34.5%	35.3%	35.9%	35.1%	37.1%	35.5%	38.9%	37.2%	24.7%
Change in Valuation Allowance								-10.5%	-1.4%	1.1%
Effect of Noncontrolling Owned Interest in Earnings of Partnerships	-0.2%	-0.2%	-0.3%	-0.2%	-0.3%	-0.5%	-3.0%	-1.8%	0.1%	-2.2%
Effective Tax Rate	29.5%	34.3%	35.0%	35.7%	34.8%	36.6%	32.5%	26.6%	35.9%	23.6%