



Boston Cedar to Be Exclusive Distributor of Universal's Latitudes(R) Products In NE

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- Large Distributor of Lumber Products to Bring Wood-Composite Product to Market -

GRAND RAPIDS, Mich.--(BUSINESS WIRE)--Nov. 21, 2006--Universal Forest Products, Inc. (Nasdaq:UFPI) announced that it has agreed to give exclusive distribution of its Latitudes(R) brand decking and railing products in the New England market to Holbrook, Mass.-based Boston Cedar & Millwork.

"With Boston Cedar's strong reputation and years of success, this agreement is certain to give Latitudes the best possible opportunities for growth and success in the Northeast market," said Universal President and CEO Michael B. Glenn. "Latitudes is a premium wood-alternative product that helps homeowners create beautiful, lasting, outdoor living environments, and we look forward to growing its success with Boston Cedar."

Founded in 1985, Boston Cedar & Millwork is a premier distributor of quality lumber products including siding, trim, decking and millwork that serves a large base of retail lumber dealers throughout the Northeastern United States.

"In addition to a highly experienced and professional staff, our success hinges on product availability and serviceability, as well as our reputation for competitive pricing and integrity," said Rob Ankner, president of Boston Cedar & Millwork. "These qualities and values will be well-served by the addition of the Latitudes product offering."

Latitudes is a superior wood composite product available in a range of colors and two textures. Latitudes products won't splinter, resist rotting and splitting and provide long-lasting beauty with no sealing, painting or staining required. The product also has an optional hidden fastener system, eliminating the need for pre-drilling and reducing surface blemishes caused by traditional screw fasteners. The product has quickly earned a reputation for superior beauty and endurance and is becoming a leading choice for wood-alternative decking. It is part of Universal's comprehensive product offering for outdoor living spaces, which also includes decorative post caps and balusters in a variety of materials from glass to metals, wood and polymer decking and railing options, wood and plastic lattice, among other products.

Latitudes is manufactured by Universal Forest Products, which markets, manufactures and engineers wood and wood-alternative products for D-I-Y retail home centers, structural lumber products for the manufactured housing industry, engineered wood components for the site-built construction market and specialty wood packaging for various industries. The Company also provides framing services for the site-built sector. Universal has approximately 10,000 employees who work in more than 100 locations. Sales for 2005 were nearly \$2.7 billion. For information about Universal, please visit the Company's web site at <http://www.ufpi.com> , or call 888-Buy-UFPI.

CONTACT: Universal Forest Products, Inc.
Lynn Afendoulis, 616-365-1502
Director, Corporate Communications

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