



## New Deckorators Low-Voltage Accent Lighting for Outdoor Living Spaces to Be Introduced at IBS

January 17, 2013

*Lighted balusters, recessed lighting, post cap lights add beauty, drama to decks, patios, stairs*

GRAND RAPIDS, Mich.--(BUSINESS WIRE)--Jan. 17, 2013-- Universal Consumer Products, a subsidiary of Universal Forest Products, Inc. (Nasdaq: UFPI), will unveil exciting new products in its Deckorators brand, including accent lighting, solar baluster lights, balusters, and exciting new post cap designs, at next week's International Builders Show in Las Vegas, Nev. Included in the new Deckorators product offering at IBS, Jan. 22-24, 2013, are:



Get this Deckorators look: Black CTX Contemporary railing, black Light Band Low Voltage post caps, black Estate balusters with black Lighted Square balusters and Recessed Lighting Stair Kit. (Photo: Business Wire)

**Low-voltage lighting.** This new line of low-voltage accent lighting offers all you'll need to light an outdoor living area with flair.

styles, and in black and white. Mix and match with non-lit balusters).

- Glass baluster lighting kits (in black and white) for lighting our Scenic glass balusters.
- Recessed lighting stair kit (made specifically for stairways, but open to your imagination).
- Post-cap lights, with either 4x4 aluminum or VersaCap bases, which adapt to almost any size posts.

- Lighted aluminum balusters (in two

All fixtures feature energy-efficient LED technology and connect to a standard 12-volt power supply. And they can be installed alone or in combination with others to meet the needs of any project.

**Solar baluster lights.** Available in copper and black, these mount easily to Classic balusters, adding ambient lighting to new or existing railings.

**Balusters.** Two new balusters will be introduced: the Estate Baluster in a matte black finish, and 29-inch Frontier Scenic Glass Balusters, offering a new length for use with Deckorator's CTX railing system.

**6"x6" Solar VersaCaps.** These post caps come with two brackets nested inside the base, allowing them to fit almost any size post ranging from 5"x5" to 5-1/2"x5-1/2".

**New wood post caps.** Deckorators offers more post cap styles than any other brand—and now, we're offering even more ways to add color, light and flair to wood railings.

- Leaf and Chevron Filigreed Post Caps feature new, contemporary designs and are available with or without solar lighting.
- Now our solar post cap comes in Copper and features beveled glass.
- We're offering post points in a new size—6"x6", an economical way to add flair to the top of a post.

**See these new Deckorators products and much more at Booth #1431 at the IBS Show in Las Vegas, Jan. 22-24, 2013!**

### ABOUT DECKORATORS

Deckorators, a brand of Universal Consumer Products (UCP), is the first name in deck railing and accessories and is the originator of the round aluminum baluster. The brand started the low-maintenance aluminum balusters category with the Classic Series and has since led the industry with many new and innovative deck railing and accessory products. Our approach to developing exciting and distinct deck products allows both DIYers and builders the opportunity to express personal creativity on their deck, as they do in their home.

Deckorators is a brand of Universal Consumer Products, Inc., a subsidiary of Universal Forest Products, Inc., which is a holding company that provides capital, management and administrative resources to subsidiaries that design, manufacture and market wood and wood-alternative products for DIY/retail home centers and other retailers, structural lumber products for the manufactured housing industry, engineered wood components for the site-built construction market, and specialty wood packaging and components for various industries. Its garden group offers an array of products, such as trellises and arches, to retailers nationwide. Universal Consumer Products offers a large portfolio of outdoor living products, including wood composite decking, decorative balusters, post caps and plastic lattice. Universal's subsidiaries also provide framing services for the site-built market and forming products for concrete construction. Founded in 1955, the company is headquartered in Grand Rapids, Mich., with

facilities throughout North America. To learn more about Deckorators aluminum railing and railing accessories e-mail [deckorators@ufpi.com](mailto:deckorators@ufpi.com), visit [www.deckorators.com](http://www.deckorators.com) or call 800-332-5724. Visit [www.ufpi.com](http://www.ufpi.com) for more information about Universal Forest Products.

*Please be aware that: Any statements included in this press release that are not historical facts are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements are based on the beliefs of the Company's management as well as on assumptions made by, and information currently available to, the Company at the time such statements were made. The Company does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. Actual results could differ materially from those included in such forward-looking statements. Investors are cautioned that all forward-looking statements involve risks and uncertainty. Among the factors that could cause actual results to differ materially from forward-looking statements are the following: adverse lumber market trends, competitive activity, negative economic trends, government regulations and weather. Certain of these risk factors and additional information are included in the Company's reports on Form 10-K and 10-Q on file with the Securities and Exchange Commission.*



Photos/Multimedia Gallery Available: <http://www.businesswire.com/multimedia/home/20130117006313/en/>

Source: Marketing - Universal Forest Products

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