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### I) CALCULATION OF ADJUSTED EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION

CONSOLIDATED:																
	Q4	2024 TTM	Q4	2024 YTD	Q4	2024 QTD	Q4	2023 YTD	Q4	4 2023 QTD	_Q3	2024 QTD	Q2	2024 QTD	Q1	2024 QTD
NET EARNINGS	\$	418,733	\$	418,733	\$	69,783	\$	514,457	\$	103,908	\$	101,619	\$	126,232	\$	121,099
Interest and other		(47,913)		(47,913)		(11,560)		(24,707)		(11,664)		(14,184)		(9,406)		(12,763)
Taxes		121,422		121,422		21,236		156,784		31,753		32,491		42,208		25,487
Expense associated with share-based compensation arrangements		38,163		38,163		10,818		34,899		8,831		8,069		7,999		11,277
Net (gain) loss on sale or impairment of property, plant & equipment		678		678		(860)		(260)		205		(453)		2,222		(231)
Impairment of goodwill and other intangibles		5,479		5,479		5,479		-		-		-		-		-
Gain from reduction of estimated earnout liability		(2,460)		(2,460)		(605)		(3,177)		(3,609)		-		(1,818)		-
Depreciation expense		124,641		124,641		32,511		110,563		30,131		31,487		30,624		30,019
Amortization of intangibles		23,521		23,521		5,900		21,327		6,002		5,886		5,853		5,882
ADJUSTED EBITDA	\$	682,264	\$	682,264	\$	132,702	\$	809,886	\$	165,557	\$	164,915	\$	203,914	\$	180,770
Net sales		6,652,309		6,652,309		1,462,001		7,218,384		1,524,353		1,649,383		1,901,959		1,638,966
ADJUSTED EBITDA MARGIN		10.3%		10.3%		9.1%		11.2%		10.9%		10.0%		10.7%		11.0%
		2024		2023		2022		2021		2020						
NET EARNINGS	\$	418,733	\$	514,457	\$	704,964	\$	552,364	\$	253,882						
Interest and other		(47,913)		(24,707)		15,368		11,218		4,843						
Taxes		121,422		156,784		229,852		173,972		87,101						
Expense associated with share-based compensation arrangements		38,163		34,899		28,156		11,224		4,034						
Net (gain) loss on sale or impairment of property, plant & equipment		678		(260)		1,285		(11,992)		1,470						
Impairment of goodwill and other intangibles		5,479		-		4,261		-		11,485						
Gain from reduction of estimated earnout liability		(2,460)		(3,177)		-		-		(4,134)						
Depreciation expense		124,641		110,563		94,063		84,184		63,964						
Amortization of intangibles		23,521		21,327		19,499		13,948		8,716						
ADJUSTED EBITDA	\$	682,264	\$	809,886	\$	1,097,448	\$	834,918	\$	431,361						
Net sales		6,652,309		7,218,384		9,626,739		8,636,134		5,153,998						
ADJUSTED EBITDA MARGIN		10.3%		11.2%		11.4%		9.7%		8.4%						

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#### **RETAIL:**

RETAIL:	04	2024 TTM	04	2024 YTD	04 2024 OTD	04	4 2023 YTD	04	2023 QTD	032	024 QTD	02.2	024 OTD	01 2	024 QTD
NET EARNINGS		139,127	<u> </u>	139,127		<u> </u>	131,920	_	19,226	<u><u><u></u></u></u>	31,769	· ·	44.936	-	38,063
Interest and other	*	(557)	*	(557)	(171)		(57)		(124)	+	(114)	*	(178)	*	(94)
Taxes		40,534		40,534	7,341		40,304		5,922		10,157		15,025		8,011
Expense associated with share-based compensation arrangements		5,788		5,788	1,860		5,575		1,331		1,116		1,124		1,688
Net loss (gain) on sale or impairment of property, plant & equipment		1,817		1,817	940		801		740		(9)		1,158		(272)
Impairment of intangibles		1,250		1,250	1,250		-		-		-		-		-
Gain from reduction of estimated earnout liability		-		-	-		(593)		(134)		-		-		-
Depreciation expense		28,877		28,877	7,550		25,483		6,898		7,238		7,124		6,965
Amortization of intangibles		3,992		3,992	998		4,566		1,101		998		998		998
ADJUSTED EBITDA	\$	220,828	\$	220,828	6 44,127	\$	207,999	\$	34,960	\$	51,155	\$	70,187	\$	55,359
Net sales		2,597,994		2,597,994	524,591		2,956,007		525,730		635,571		809,067		628,765
ADJUSTED EBITDA MARGIN		8.5%		8.5%	8.4%		7.0%		6.6%		8.0%		8.7%		8.8%
		2024		2023	2022		2021		2020						
NET EARNINGS	\$	139,127	\$	2023 131,920	5 139,685	\$	2021 131,512	\$	2020 126,630						
Interest and other	\$	<b>139,127</b> (557)	\$	<b>131,920</b> 5 (57)	<b>139,685</b> 161		<b>131,512</b> 72	\$	126,630						
Interest and other Taxes	\$	<b>139,127</b> (557) 40,534	\$	<b>131,920</b> (57) 40,304	<b>139,685</b> 161 46,876		<b>131,512</b> 72 43,190	\$	<b>126,630</b> - 44,086						
Interest and other Taxes Expense associated with share-based compensation arrangements	\$	<b>139,127</b> (557) 40,534 5,788	\$	<b>131,920</b> 5 (57) 40,304 5,575	<b>139,685</b> 161 46,876 4,476		<b>131,512</b> 72 43,190 2,747	\$	<b>126,630</b> - 44,086 1,015						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment	\$	<b>139,127</b> (557) 40,534 5,788 1,817	\$	<b>131,920</b> (57) 40,304	<b>139,685</b> 161 46,876		<b>131,512</b> 72 43,190	\$	<b>126,630</b> - 44,086						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles	\$	<b>139,127</b> (557) 40,534 5,788	\$	<b>131,920</b> 5 (57) 40,304 5,575 801	<b>139,685</b> 161 46,876 4,476		<b>131,512</b> 72 43,190 2,747	\$	<b>126,630</b> - 44,086 1,015						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability	\$	<b>139,127</b> (557) 40,534 5,788 1,817 1,250	\$	<b>131,920</b> 5 (57) 40,304 5,575 801 (593)	<b>5 139,685</b> 161 46,876 4,476 785 -		<b>131,512</b> 72 43,190 2,747 2	\$	<b>126,630</b> 44,086 1,015 2						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability Depreciation expense	\$	<b>139,127</b> (557) 40,534 5,788 1,817 1,250 - 28,877	\$	<b>131,920</b> 5 (57) 40,304 5,575 801 (593) 25,483	<b>5 139,685</b> 161 46,876 4,476 785 - - 20,980		<b>131,512</b> 72 43,190 2,747 2 - 17,823	\$	<b>126,630</b> - 44,086 1,015 2  12,372						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability Depreciation expense Amortization of intangibles		<b>139,127</b> (557) 40,534 5,788 1,817 1,250 - 28,877 3,992		<b>131,920</b> 5 (57) 40,304 5,575 801 (593) 25,483 4,566	<b>5 139,685</b> 161 46,876 4,476 785 - 20,980 4,131		<b>131,512</b> 72 43,190 2,747 2 - 17,823 2,780		<b>126,630</b> - 44,086 1,015 2  12,372 1,482						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability Depreciation expense	\$ \$	<b>139,127</b> (557) 40,534 5,788 1,817 1,250 - 28,877		<b>131,920</b> 5 (57) 40,304 5,575 801 (593) 25,483	<b>5 139,685</b> 161 46,876 4,476 785 - 20,980 4,131		<b>131,512</b> 72 43,190 2,747 2 - 17,823		<b>126,630</b> - 44,086 1,015 2  12,372						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability Depreciation expense Amortization of intangibles		<b>139,127</b> (557) 40,534 5,788 1,817 1,250 - 28,877 3,992		<b>131,920</b> 5 (57) 40,304 5,575 801 (593) 25,483 4,566	<b>5 139,685</b> 161 46,876 4,476 785 - 20,980 4,131		<b>131,512</b> 72 43,190 2,747 2 - 17,823 2,780		<b>126,630</b> - 44,086 1,015 2  12,372 1,482						

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## PACKAGING:

	Q4	2024 TTM	Q4	2024 YTD	Q4	2024 QTD	Q4	2023 YTD	Q4	4 2023 QTD	_Q3 2	024 QTD	Q2 :	2024 QTD	Q1 2	024 QTD
NET EARNINGS	\$	80,035	\$	80,035	\$	16,563	\$	148,269	\$	31,823	\$	16,507	\$	21,637	\$	25,328
Interest and other		(101)		(101)		(1,415)		2,368		1,356		81		645		588
Taxes		23,023		23,023		5,182		45,292		9,725		5,277		7,234		5,330
Expense associated with share-based compensation arrangements		6,974		6,974		1,623		7,595		2,110		1,575		1,587		2,189
Net loss (gain) on sale or impairment of property, plant & equipment		2,316		2,316		861		7		92		28		1,174		253
Impairment of intangibles		4,229		4,229		4,229		-		-		-		-		-
Gain from reduction of estimated earnout liability		(642)		(642)		(605)		(1,784)		(3,475)		-		-		-
Depreciation expense		34,603		34,603		9,003		32,996		8,958		8,664		8,467		8,469
Amortization of intangibles		8,840		8,840		2,216		8,849		2,192		2,216		2,216		2,192
ADJUSTED EBITDA	\$	159,277	\$	159,277	\$	37,657	\$	243,592	\$	52,781	\$	34,348	\$	42,960	\$	44,349
Net sales		1,636,563		1,636,563		375,315		1,838,200		413,654		401,626		435,204		424,418
ADJUSTED EBITDA MARGIN		9.7%		9.7%		10.0%		13.3%		12.8%		8.6%		9.9%		10.4%
		2024		2022		2022		2021		2020						
		2024		2023		2022		2021		2020						
NET EARNINGS	\$	80,035	\$	148,269		251,187	\$	197,593	\$	62,119						
NET EARNINGS Interest and other	\$	-	\$			<b>251,187</b> 2,158	\$	-	\$							
	\$	<b>80,035</b> (101) 23,023	\$	<b>148,269</b> 2,368 45,292		251,187	\$	<b>197,593</b> 3,882 63,463	\$	<b>62,119</b> 22 21,312						
Interest and other Taxes Expense associated with share-based compensation arrangements	\$	<b>80,035</b> (101) 23,023 6,974	\$	<b>148,269</b> 2,368		<b>251,187</b> 2,158 81,900 5,125	\$	<b>197,593</b> 3,882	\$	<b>62,119</b> 22 21,312 1,038						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment	\$	<b>80,035</b> (101) 23,023 6,974 2,316	\$	<b>148,269</b> 2,368 45,292		<b>251,187</b> 2,158 81,900	\$	<b>197,593</b> 3,882 63,463	\$	<b>62,119</b> 22 21,312						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles	\$	<b>80,035</b> (101) 23,023 6,974 2,316 4,229	\$	<b>148,269</b> 2,368 45,292 7,595 7		<b>251,187</b> 2,158 81,900 5,125	\$	<b>197,593</b> 3,882 63,463	\$	<b>62,119</b> 22 21,312 1,038 261						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability	\$	<b>80,035</b> (101) 23,023 6,974 2,316 4,229 (642)	\$	<b>148,269</b> 2,368 45,292 7,595 7 - (1,784)		<b>251,187</b> 2,158 81,900 5,125 131	\$	<b>197,593</b> 3,882 63,463 2,520	\$	<b>62,119</b> 22 21,312 1,038 261 - (4,134)						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability Depreciation expense	\$	<b>80,035</b> (101) 23,023 6,974 2,316 4,229 (642) 34,603	\$	<b>148,269</b> 2,368 45,292 7,595 7 - (1,784) 32,996		<b>251,187</b> 2,158 81,900 5,125 131 - 28,191	\$	<b>197,593</b> 3,882 63,463 2,520 - - 26,219	\$	<b>62,119</b> 22 21,312 1,038 261 - (4,134) 15,163						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability Depreciation expense Amortization of intangibles		<b>80,035</b> (101) 23,023 6,974 2,316 4,229 (642) 34,603 8,840		<b>148,269</b> 2,368 45,292 7,595 7 - (1,784) 32,996 8,849	\$	<b>251,187</b> 2,158 81,900 5,125 131 - - 28,191 6,925		<b>197,593</b> 3,882 63,463 2,520 - - 26,219 6,093		<b>62,119</b> 22 21,312 1,038 261 - (4,134) 15,163 4,159						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability Depreciation expense	\$ \$	<b>80,035</b> (101) 23,023 6,974 2,316 4,229 (642) 34,603		<b>148,269</b> 2,368 45,292 7,595 7 - (1,784) 32,996	\$	<b>251,187</b> 2,158 81,900 5,125 131 - 28,191		<b>197,593</b> 3,882 63,463 2,520 - - 26,219		<b>62,119</b> 22 21,312 1,038 261 - (4,134) 15,163						
Interest and other Taxes Expense associated with share-based compensation arrangements Net loss on sale or impairment of property, plant & equipment Impairment of intangibles Gain from reduction of estimated earnout liability Depreciation expense Amortization of intangibles		<b>80,035</b> (101) 23,023 6,974 2,316 4,229 (642) 34,603 8,840		<b>148,269</b> 2,368 45,292 7,595 7 - (1,784) 32,996 8,849	\$	<b>251,187</b> 2,158 81,900 5,125 131 - - 28,191 6,925		<b>197,593</b> 3,882 63,463 2,520 - - 26,219 6,093		<b>62,119</b> 22 21,312 1,038 261 - (4,134) 15,163 4,159						

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### CONSTRUCTION:

	Q4	2024 TTM	Q4	2024 YTD	Q4	4 2024 QTD	Q4	4 2023 YTD	Q4	2023 QTD	Q3	2024 QTD	Q2	2024 QTD	Q1 2	2024 QTD
NET EARNINGS	\$	136,179	\$	136,179	\$	27,595	\$	186,603	\$	44,104	\$	32,127	\$	38,989	\$	37,468
Interest and other		17		17		42		(10)		(3)		-		(14)		(11)
Taxes		39,488		39,488		8,294		56,753		13,478		10,273		13,036		7,885
Expense associated with share-based compensation arrangements		7,944		7,944		1,846		7,190		1,698		1,822		1,811		2,465
Net loss (gain) on sale or impairment of property, plant & equipment		673		673		451		9		54		(64)		287		(1)
Gain from reduction of estimated earnout liability		(1,818)		(1,818)		-		(800)		-		-		(1,818)		-
Depreciation expense		23,124		23,124		6,092		19,546		5,354		6,027		5,621		5,384
Amortization of intangibles		2,810		2,810		702		2,904		702		703		703		702
ADJUSTED EBITDA	\$	208,417	\$	208,417	\$	45,022	\$	272,195	\$	65,387	\$	50,888	\$	58,615	\$	53,892
Net sales		2,113,844		2,113,844		486,776		2,161,059		511,042		534,625		574,547		517,896
ADJUSTED EBITDA MARGIN		9.9%		9.9%		9.2%		12.6%		12.8%		9.5%		10.2%		10.4%

	2024	2023	2022	2021	2020
NET EARNINGS	\$ 136,179	\$ 186,603	\$ 299,721	\$ 200,948	\$ 51,443
Interest and other	17	(10)	(12)	(8)	-
Taxes	39,488	56,753	97,725	63,290	17,649
Expense associated with share-based compensation arrangements	7,944	7,190	4,882	2,452	1,407
Net loss on sale or impairment of property, plant & equipment	673	9	1,349	-	1,889
Impairment of goodwill	-	-	-	-	11,485
Gain from reduction of estimated earnout liability	(1,818)	(800)	-	-	-
Depreciation expense	23,124	19,546	15,364	13,151	12,123
Amortization of intangibles	2,810	2,904	3,358	3,525	2,152
ADJUSTED EBITDA	\$ 208,417	\$ 272,195	\$ 422,387	\$ 283,358	\$ 98,148
Net sales	2,113,844	2,161,059	3,143,868	2,698,434	1,695,683
ADJUSTED EBITDA MARGIN	9.9%	12.6%	13.4%	10.5%	

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### All Other:

	Q4 2	024 TTM	Q4	2024 YTD	Q4	2024 QTD	<b>Q</b> 4	4 2023 YTD	Q4	4 2023 QTD	Q3 2	024 QTD	Q2 2	2024 QTD	Q1 2	2024 QTD
NET EARNINGS	\$	24,839	\$	24,839	\$	7,169	\$	25,582	\$	9,133	\$	4,986	\$	6,518	\$	6,166
Interest and other		(9,356)		(9,356)		(530)		(8,767)		(4,300)		(4,033)		(1,202)		(3,591)
Taxes		5,793		5,793		721		7,723		2,744		1,594		2,180		1,298
Expense associated with share-based compensation arrangements		772		772		163		935		248		140		170		299
Net (gain) loss on sale or impairment of property, plant & equipment		28		28		18		(167)		(27)		(4)		23		(9)
Depreciation expense		3,338		3,338		889		2,454		975		832		828		789
Amortization of intangibles		6,124		6,124		1,551		3,488		1,642		1,536		1,503		1,534
ADJUSTED EBITDA	\$	31,538	\$	31,538	\$	9,981	\$	31,248	\$	10,415	\$	5,051	\$	10,020	\$	6,486
Net sales		298,190		298,190		73,971		259,392		73,551		75,802		81,470		66,947

ADJUSTED EBITDA MARGIN	10.6%	10.6%	13.5%	12.0%		14.2%
	2024	2023	2022	2021	202	0
NET EARNINGS	\$ 24,839	\$ 25,582	\$ 16,404	\$ 28,817 \$	6	17,590
Interest and other	(9,356)	(8,767)	1,818	(6,095)		(4,376)
Taxes	5,793	7,723	4,013	6,078		5,391
Expense associated with share-based compensation arrangements	772	935	614	585		258
Net (gain) loss on sale or impairment of property, plant & equipment	28	(167)	347	-		73
Impairment of goodwill	-	-	4,261	-		-
Depreciation expense	3,338	2,454	1,910	1,226		922
Amortization of intangibles	 6,124	3,488	4,571	1,336		877
ADJUSTED EBITDA	\$ 31,538	\$ 31,248	\$ 33,938	\$ 31,947 \$	6	20,735
Net sales	298,190	259,392	311,019	245,364	1	50,616
ADJUSTED EBITDA MARGIN	10.6%	12.0%	10.9%	13.0%		

6.7%

12.3%

9.7%

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#### **Corporate:**

Corporate:																
	_Q4	2024 TTM	<u> </u>	2024 YTD	<b>Q</b> 4	4 2024 QTD	Q4 2	023 YTD	-	2023 QTD	_Q3	2024 QTD	_	2024 QTD	Q1	2024 QTD
NET EARNINGS	\$	38,553	\$	38,553	\$	(5,903)	\$	22,083	\$	(378)	\$	16,230	\$	14,152	\$	14,074
Interest and other		(37,916)		(37,916)		(9,486)		(18,241)		(8,593)		(10,118)		(8,657)		(9,655)
Taxes		12,584		12,584		(302)		6,712		(116)		5,190		4,733		2,963
Expense associated with share-based compensation arrangements		16,685		16,685		5,326		13,604		3,444		3,416		3,307		4,636
Net gain on sale or impairment of property, plant & equipment		(4,156)		(4,156)		(3,130)		(910)		(654)		(404)		(420)		(202)
Depreciation expense		34,699		34,699		8,977		30,084		7,946		8,726		8,584		8,412
Amortization of intangibles		1,755		1,755		433		1,520		365		433		433		456
ADJUSTED EBITDA	\$	62,204	\$	62,204	\$	(4,085)	\$	54,852	\$	2,014	\$	23,473	\$	22,132	\$	20,684
Net sales		5,718		5,718		1,348		3,726		376		1,759		1,671		940
ADJUSTED EBITDA MARGIN		1087.9%		1087.9%		-303.0%		1472.1%		535.6%		1334.5%		1324.5%		2200.4%
		2024		2023		2022	ź	2021		2020						
NET EARNINGS	\$	38,553	\$	22,083	\$	(2,033)	\$	(6,506)	\$	(3,900)						
Interest and other		(37,916)		(18,241)		11,243		13,367		9,197						
Taxes		12,584		6,712		(662)		(2,049)		(1,337)						
Expense associated with share-based compensation arrangements		16,685		13,604		13,059		2,920		316						
Net gain on sale or impairment of property, plant & equipment		(4,156)		(910)		(1,327)		(11,994)		(755)						
Depreciation expense		34,699		30,084		27,618		25,765		23,384						
Amortization of intangibles		1,755		1,520		514		214		46						
ADJUSTED EBITDA	\$	62,204	\$	54,852	\$	48,412	\$	21,717	\$	26,951						
Net sales		5,718		3,726		5,940		8,748		1,981						
ADJUSTED EBITDA MARGIN		1087.9%		1472.1%		815.0%		248.3%								

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BEGINNING CAPITAL CALCULATION	2024	2023	2022	2021	2020
Beginning interest bearing debt	\$ 274,847	\$ 278,096	\$ 320,250	\$ 311,707	\$ 163,683
Beginning cash overdraft	-	-	17,030	-	-
Beginning equity	2,948,763	2,596,823	2,016,569	1,483,152	1,257,733
Less: Beginning cash	(957,092)	(559,397)	(286,662)	(436,507)	(168,336)
Prorated capital employed for acquisitions	 1,243	15,412	74,527	386,930	32,983
TOTAL BEGINNING CAPITAL	\$ 2,267,761	\$ 2,330,934	\$ 2,141,714	\$ 1,745,282	\$ 1,286,063
	 2024	2023	2022	2021	2020
NET EARNINGS	\$ 418,733	\$ 514,457	\$ 704,964	\$ 552,364	\$ 253,882
Add back: Expense associated with share-based compensation arrangements	38,163	34,899	28,156	11,224	4,034
Less: Proforma tax for expense associated with share-based compensation arrangements	(9,262)	(8,152)	(6,926)	(2,683)	(1,029)
Add back: Net (gain) loss on sale or impairment of property, plant & equipment	678	(260)	1,285	(11,992)	1,470
Less: Proforma tax for net (gain) loss on sale or impairment of property, plant & equipment	(165)	61	(316)	2,866	(375)
Add back: Impairment of goodwill and other intangibles	5,479	-	4,261	-	11,485
Less: Proforma tax for goodwill impairment	(1,330)	-	(1,048)	-	(774)
Add back: Gain from reduction of estimated earnout liability	(2,460)	(3,177)	-	-	(4,134)
Less: Proforma tax for gain from reduction of estimated earnout liability	597	742	-	-	1,054
Add back: Interest and investment income	(60,533)	(39,916)	(725)	(6,498)	(4,468)
Less: Proforma tax for interest and investment income	14,692	9,324	178	1,553	1,139
Add back: Interest expense	12,709	12,842	13,910	13,814	9,311
Less: Proforma tax for interest expense	 (3,085)	(3,000)	(3,422)	(3,302)	(2,374)
NET OPERATING PROFIT AFTER TAX	\$ 414,216	\$ 517,820	\$ 740,317	\$ 557,347	\$ 269,222
RETURN ON INVESTED CAPITAL	18.3%	22.2%	34.6%	31.9%	20.9%
EFFECTIVE TAX RATE	 2024	2023	2022	2021	2020
Effective tax rate	22.5%	23.4%	24.6%	23.9%	25.5%
Adjustments to effective tax rate	 1.8%	0.0%	0.0%	0.0%	0.0%
Adjusted effective tax rate	24.3%	23.4%	24.6%	23.9%	25.5%

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### III) NET DEBT (CASH SURPLUS)

NET DEBT (CASH SURPLUS) CALCULATION	2024	2023	2022	2021	2020
Cash and cash equivalents	\$ (1,171,828) \$	(1,118,329) \$	(559,397) \$	(286,662) \$	(436,507)
Cash overdraft	-	-	-	17,030	-
Total cash surplus	 (1,171,828)	(1,118,329)	(559,397)	(269,632)	(436,507)
Current portion of long-term debt	4,125	42,900	2,942	42,683	100
Long-term debt	229,830	233,534	275,154	277,567	311,607
TOTAL NET (CASH SURPLUS) DEBT	\$ (937,873) \$	(841,895) \$	(281,301) \$	50,618 \$	(124,800)
ENDING CAPITAL CALCULATION	2024	2023	2022	2021	2020
Net (cash surplus) debt	\$ (937,873) \$	(841,895) \$	(281,301) \$	50,618 \$	(124,800)
Shareholder's equity	3,235,125	3,030,190	2,596,823	2,016,569	1,483,152
TOTAL ENDING CAPITAL	\$ 2,297,252 \$	2,188,295 \$	2,315,522 \$	2,067,187 \$	1,358,352
NET DEBT TO TOTAL CAPITAL	0.0%	0.0%	0.0%	2.5%	0.0%
Adjusted EBITDA	\$ 682,264 \$	809,886 \$	1,097,448 \$	834,918 \$	431,361
NET DEBT TO ADJUSTED EBITDA	0.0	0.0	0.0	0.1	0.0

### IV) LIQUIDITY

QUIDITY CALCULATION	 2024	2023	2022	2021	2020
evolver capacity	\$ 750,000	\$ 750,000	\$ 750,000	\$ 550,000	\$ 375,000
helf capacity	800,000	800,000	800,000	300,000	300,000
Foreign subsidiary borrowings	-	(3,692)	(5,465)	(7,818)	(4,715)
Dutstanding letters of credit	(37,342)	(37,320)	(3,341)	(7,091)	(7,091)
Senior notes	(225,000)	(265,000)	(265,000)	(300,000)	(300,000)
Total remaining availability	\$ 1,287,658	\$ 1,243,988	\$ 1,276,194	\$ 535,091	\$ 363,194
Cash surplus	1,171,828	1,118,329	559,397	269,632	436,507
FOTAL LIQUIDITY	\$ 2,459,486	\$ 2,362,317	\$ 1,835,591	\$ 804,723	\$ 799,701